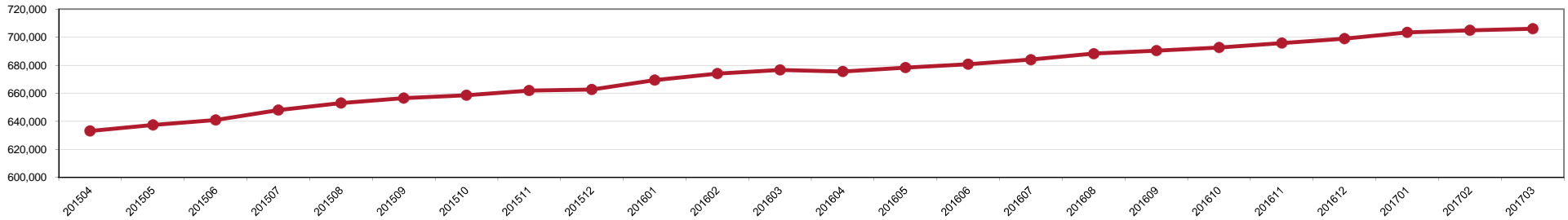


1. Total Centennial Care Monthly Enrollment

Centennial Care Managed Care Enrollment



2. Total Centennial Care Dollars and Member Months by Program

Population	Aggregate Member Months by Program		
	Previous (12 mon)	Current (12 mon)	% Change
Physical Health	4,763,223	4,933,747	4%
Long Term Services and Supports	573,218	593,078	3%
Other Adult Group	2,535,904	2,771,677	9%
Total Member Months	7,872,345	8,298,502	5%

Programs	Aggregate Medical Costs by Program			Per Capita Medical Costs by Program (PMPM)		
	Previous (12 mon)	Current (12 mon)	% Change	Previous (12 mon)	Current (12 mon)	% Change
Physical Health	\$ 1,245,916,497	\$ 1,268,160,787	2%	\$ 261.57	\$ 257.04	-2%
Long Term Services and Supports	\$ 883,544,015	\$ 892,892,521	1%	\$ 1,541.38	\$ 1,505.52	-2%
Other Adult Group Physical Health	\$ 955,821,072	\$ 1,047,329,283	10%	\$ 376.92	\$ 377.87	0%
Behavioral Health - All Members	\$ 319,652,064	\$ 338,134,929	6%	\$ 40.60	\$ 40.75	0%
Total Medical Costs	\$ 3,404,933,649	\$ 3,546,517,520	4%	\$ 432.52	\$ 427.37	-1%

Aggregate Non-Medical Costs	Aggregate Non-Medical Costs			Aggregate Non-Medical Costs		
	Previous (12 mon)	Current (12 mon)	% Change	Previous (12 mon)	Current (12 mon)	% Change
Admin, care coordination, Centennial Rewards	\$ 371,292,953	\$ 352,538,974	-5%	\$ 47.16	\$ 42.48	-10%
NMMIP Assessment	\$ 53,676,377	\$ 61,941,886	15%	\$ 6.82	\$ 7.46	9%
Premium Tax - Net of NIMMP Offset	\$ 133,873,146	\$ 142,126,353	6%	\$ 17.01	\$ 17.13	1%
Total Non-Medical Costs	\$ 558,842,476	\$ 556,607,214	0%	\$ 70.99	\$ 67.07	-6%

Estimated Total Centennial Care Costs	Previous (12 mon)	Current (12 mon)	% Change
	\$ 3,963,776,125	\$ 4,103,124,734	4%

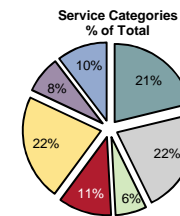
3. Total Program Medical/Pharmacy Dollars

Medical Pharmacy	Aggregate Costs by Service Categories			Per Capita Medical Costs by Program (PMPM)		
	Previous (12 mon)	Current (12 mon)	% Change	Previous (12 mon)	Current (12 mon)	% Change
	\$ 3,051,771,754	\$ 3,142,469,362	3%	\$ 387.66	\$ 378.68	-2%
	\$ 353,161,894	\$ 404,048,158	14%	\$ 44.86	\$ 48.69	9%
Total	\$ 3,404,933,649	\$ 3,546,517,520	4%	\$ 432.52	\$ 427.37	-1%

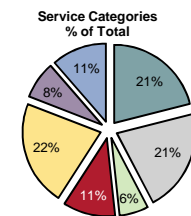
Service Categories	Aggregate Costs by Service Categories			Per Capita Medical Costs by Program (PMPM)		
	Previous (12 mon)	Current (12 mon)	% Change	Previous (12 mon)	Current (12 mon)	% Change
Acute Inpatient	\$ 721,794,228	\$ 746,641,122	3%	\$ 91.69	\$ 89.97	-2%
Acute Outp/Phy	\$ 733,096,102	\$ 753,649,351	3%	\$ 93.12	\$ 90.82	-2%
Nursing Facility	\$ 218,561,107	\$ 213,948,031	-2%	\$ 27.76	\$ 25.78	-7%
Community Benefit/PCO	\$ 373,609,690	\$ 382,695,362	2%	\$ 47.46	\$ 46.12	-3%
Other Services	\$ 745,368,264	\$ 771,981,507	4%	\$ 94.68	\$ 93.03	-2%
Behavioral Health	\$ 259,342,364	\$ 273,553,989	5%	\$ 32.94	\$ 32.96	0%
Pharmacy (All)	\$ 353,161,894	\$ 404,048,158	14%	\$ 44.86	\$ 48.69	9%
Total Costs	\$ 3,404,933,649	\$ 3,546,517,520	4%	\$ 432.52	\$ 427.37	-1%

* Per capita not normalized for case mix changes between periods.

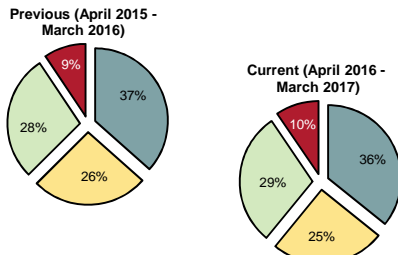
Previous (12 mon) service distribution



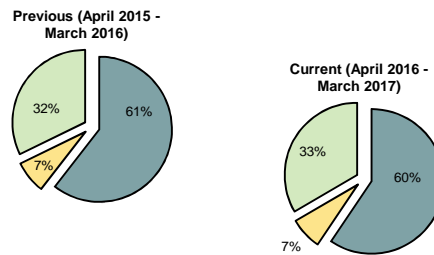
Current (12 mon) service distribution



Centennial Care Medical



Centennial Care Member Months



*See above for legend.

*See above for legend.

4. Notes

- Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.
- Other Adult Group continues to see enrollment growth. Dollar comparisons between previous and current periods reflect this significant change in enrollment.
- Other Services includes, but is not limited to, the following services emergency department utilization, emergent transportation, non-emergent transportation, vision, and dental.

State of New Mexico - All MCOs

Total Population (TANF, Aged, Blind, Disabled, CYFD, Pregnant Women)

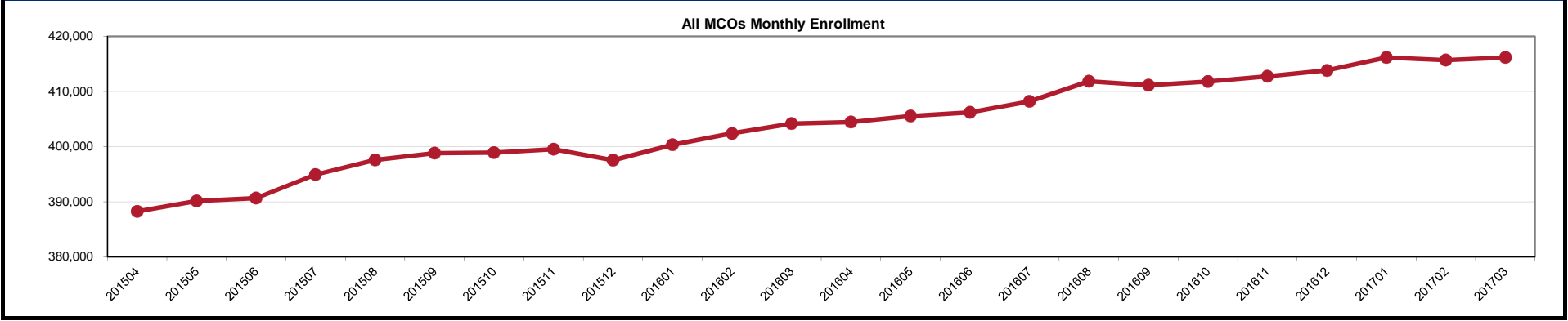
Physical Health Utilization and Cost Review

Reported Encounters for Enrolled Members as of: June 30, 2017

Previous Period: April 1, 2015 to March 30, 2016

Current Period: April 1, 2016 to March 30, 2017

1. Total Population Monthly Enrollment



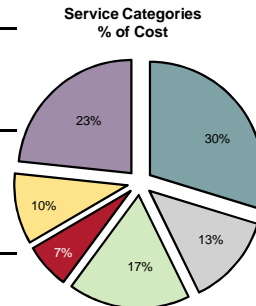
2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 1,128,087,718	\$ 1,139,903,833	1%
Pharmacy	\$ 117,828,779	\$ 128,256,954	9%
Total	\$ 1,245,916,497	\$ 1,268,160,787	2%

Aggregate Costs by Service Categories

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Inpatient (IP)	\$ 378,469,103	\$ 377,069,157	0%
Outpatient (OP)	\$ 164,563,298	\$ 165,188,345	0%
Physician (PH)	\$ 220,038,234	\$ 220,034,572	0%
Emergency Department (ED)	\$ 82,340,934	\$ 81,687,303	-1%
Pharmacy (RX)	\$ 117,828,779	\$ 128,256,954	9%
Other (OTH)	\$ 282,676,149	\$ 295,924,457	5%
Total Population Costs	\$ 1,245,916,497	\$ 1,268,160,787	2%
Per Capita Cost (PMPM)	\$ 261.57	\$ 257.04	-2%
Total Member Months	4,763,223	4,933,747	4%

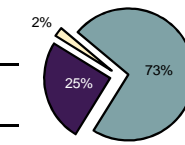


3. Retail Pharmacy Usage (Definitions in Glossary)

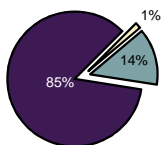
Total Generic / Brand Rx

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 82,491,877	\$ 93,225,043	13%
Generic	\$ 32,376,263	\$ 32,060,824	-1%
Other Rx	\$ 2,960,640	\$ 2,971,087	0%
Total	\$ 117,828,779	\$ 128,256,954	9%

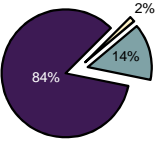
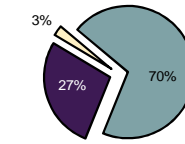
% of Rx Spend



% of Scripts



Previous

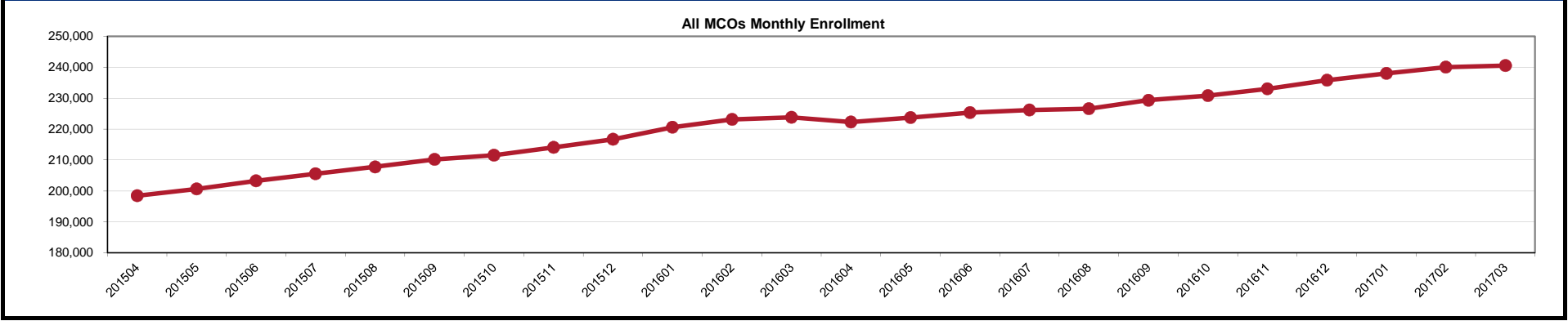


* "Other Rx" represents supplies such as diabetic test strips.

4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.

1. Total Population Monthly Enrollment



2. Total Population Medical/Pharmacy Dollars

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 811,939,299	\$ 873,364,266	8%
Pharmacy	\$ 143,881,774	\$ 173,965,018	21%
Total	\$ 955,821,072	\$ 1,047,329,283	10%

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Inpatient (IP)	\$ 262,634,396	\$ 290,667,060	11%
Outpatient (OP)	\$ 151,507,284	\$ 159,666,364	5%
Physician (PH)	\$ 144,534,402	\$ 152,337,821	5%
Emergency Department (ED)	\$ 73,932,072	\$ 75,831,483	3%
Pharmacy (RX)	\$ 143,881,774	\$ 173,965,018	21%
Other (OTH)	\$ 179,331,144	\$ 194,861,538	9%
Total Population Costs	\$ 955,821,072	\$ 1,047,329,283	10%

Per Capita Cost (PMPM)	Previous (12 mon)	Current (12 mon)	% Change
	\$ 376.92	\$ 377.87	0%

Total Member Months	Previous (12 mon)	Current (12 mon)	% Change
	2,535,904	2,771,677	9%

3. Retail Pharmacy Usage (Definitions in Glossary)

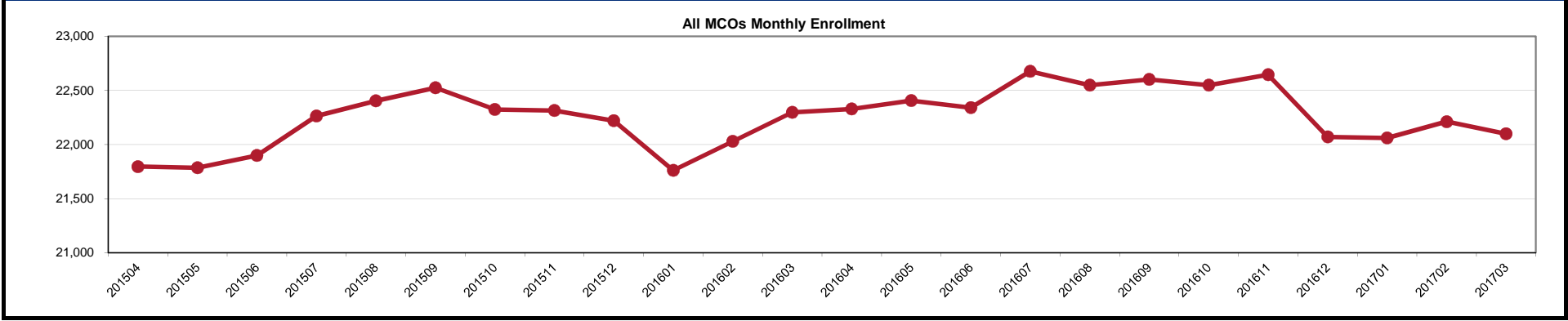
	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 110,020,422	\$ 140,110,160	27%
Generic	\$ 30,362,722	\$ 30,320,490	0%
Other Rx	\$ 3,498,630	\$ 3,534,368	1%
Total	\$ 143,881,774	\$ 173,965,018	21%

* *Other Rx" represents supplies such as diabetic strips.

4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.

1. Total Population Monthly Enrollment



2. Total Population Medical/Pharmacy Dollars

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 64,031,626	\$ 56,667,189	-12%
Pharmacy	\$ 1,224,592	\$ 1,118,502	-9%
Total	\$ 65,256,218	\$ 57,785,690	-11%

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Inpatient (IP)	\$ 7,553,850	\$ 6,771,490	-10%
Outpatient (OP)	\$ 8,256,393	\$ 7,945,896	-4%
Physician (PH)	\$ 5,718,171	\$ 5,612,554	-2%
Emergency Department (ED)	\$ 2,056,886	\$ 1,920,612	-7%
Pharmacy (RX)	\$ 1,224,592	\$ 1,118,502	-9%
Other (OTH)	\$ 40,446,326	\$ 34,416,637	-15%
Total Population Costs	\$ 65,256,218	\$ 57,785,690	-11%

Per Capita Cost (PMPM)	Previous (12 mon)	Current (12 mon)	% Change
	\$ 245.68	\$ 215.18	-12%

Total Member Months	Previous (12 mon)	Current (12 mon)	% Change
	265,620	268,544	1%

3. Retail Pharmacy Usage (Definitions in Glossary)

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 797,748	\$ 845,724	6%
Generic	\$ 358,379	\$ 238,340	-33%
Other Rx	\$ 68,465	\$ 34,437	-50%
Total	\$ 1,224,592	\$ 1,118,502	-9%

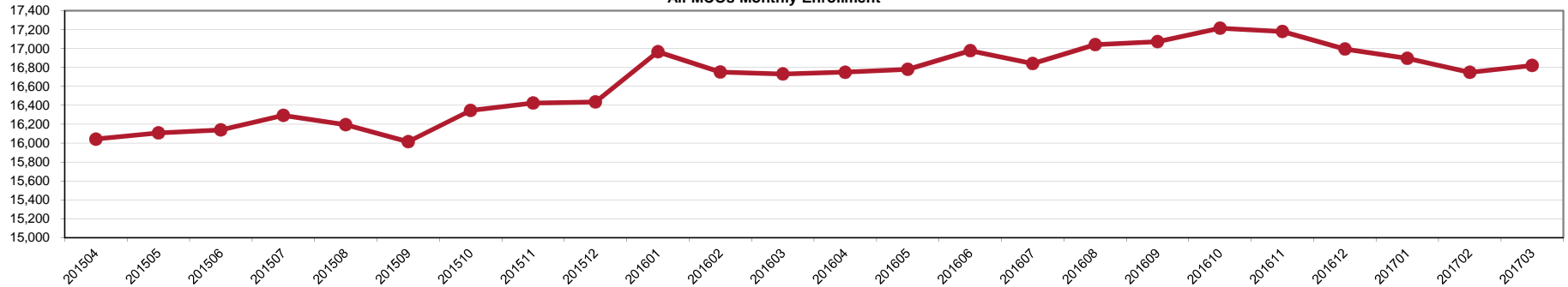
* "Other Rx" represents supplies such as diabetic strips.

4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.

1. Total Population Monthly Enrollment

All MCOs Monthly Enrollment



2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 466,740,955	\$ 466,121,896	0%
Pharmacy	\$ 941,784	\$ 870,157	-8%
Total	\$ 467,682,739	\$ 466,992,053	0%

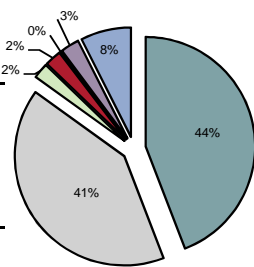
Aggregate Costs by Service Categories

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Personal Care (PCO)	\$ 205,461,826	\$ 206,140,277	0%
Nursing Facility (NF)	\$ 192,424,049	\$ 190,428,427	-1%
Inpatient (IP)	\$ 13,455,802	\$ 10,632,636	-21%
Outpatient (OP)	\$ 10,527,163	\$ 11,254,145	7%
Pharmacy (RX)	\$ 941,784	\$ 870,157	-8%
HCBS	\$ 11,120,743	\$ 12,887,497	16%
Other (OTH)	\$ 33,751,372	\$ 34,778,914	3%
Total Population Costs	\$ 467,682,739	\$ 466,992,053	0%

Per Capita Cost (PMPM) \$ 2,380.62 \$ 2,296.93 -4%

Total Member Months 196,454 203,311 3%

Service Categories % of Cost

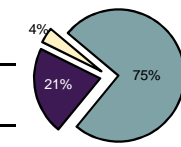


3. Retail Pharmacy Usage (Definitions in Glossary)

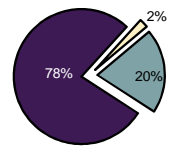
Total Generic / Brand Rx

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 609,003	\$ 651,022	7%
Generic	\$ 271,943	\$ 185,957	-32%
Other Rx	\$ 60,838	\$ 33,178	-45%
Total	\$ 941,784	\$ 870,157	-8%

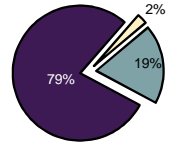
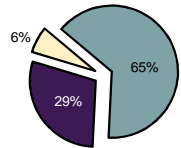
% of Rx Spend



% of Scripts



Previous



* "Other Rx" represents supplies such as diabetic test strips.

4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.

State of New Mexico - All MCOs

LTSS - Nursing Facility Level of Care Medicaid Only Population

Utilization and Cost Review

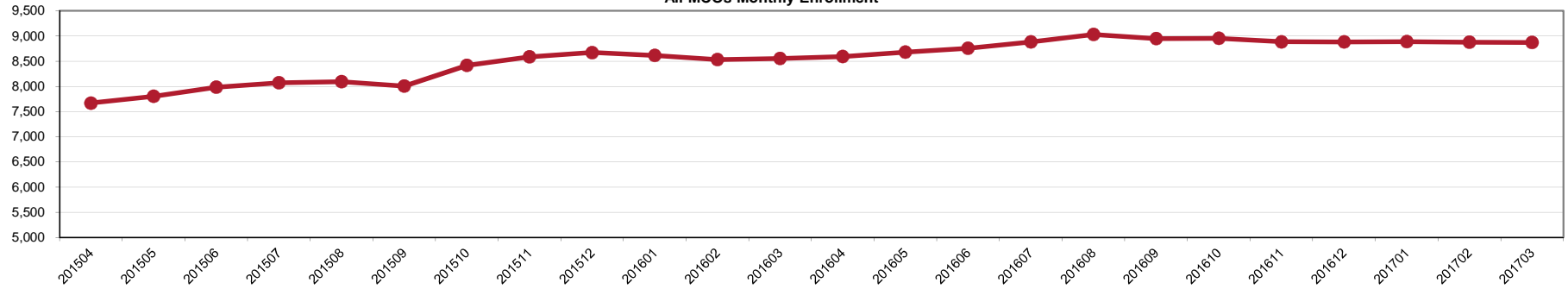
Reported Encounters for Enrolled Members as of: June 30, 2017

Previous Period: April 1, 2015 to March 30, 2016

Current Period: April 1, 2016 to March 30, 2017

1. Total Population Monthly Enrollment

All MCOs Monthly Enrollment



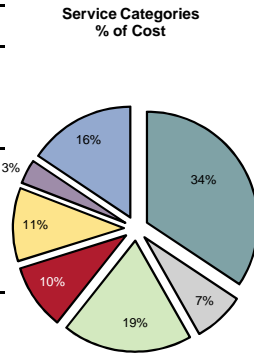
2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 274,184,393	\$ 279,778,435	2%
Pharmacy	\$ 27,858,396	\$ 33,445,128	20%
Total	\$ 302,042,789	\$ 313,223,563	4%

Aggregate Costs by Service Categories

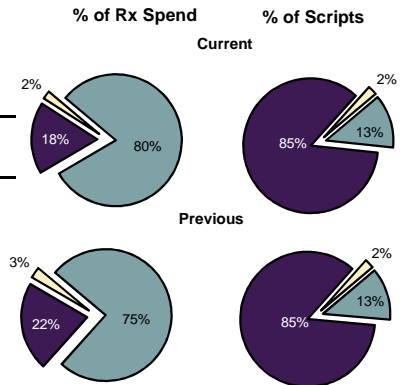
Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Personal Care (PCO)	\$ 107,374,411	\$ 107,593,552	0%
Nursing Facility (NF)	\$ 25,853,284	\$ 23,309,900	-10%
Inpatient (IP)	\$ 57,475,310	\$ 59,057,568	3%
Outpatient (OP)	\$ 26,751,753	\$ 29,862,794	12%
Pharmacy (RX)	\$ 27,858,396	\$ 33,445,128	20%
HCBS	\$ 8,926,436	\$ 11,056,184	24%
Other (OTH)	\$ 47,803,200	\$ 48,898,437	2%
Total Population Costs	\$ 302,042,789	\$ 313,223,563	4%
Per Capita Cost (PMPM)	\$ 3,051.25	\$ 2,948.29	-3%
Total Member Months	98,990	106,239	7%



3. Retail Pharmacy Usage (Definitions in Glossary)

Total Generic / Brand Rx

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 21,031,894	\$ 26,899,140	28%
Generic	\$ 6,065,195	\$ 5,871,533	-3%
Other Rx	\$ 761,307	\$ 674,455	-11%
Total	\$ 27,858,396	\$ 33,445,128	20%



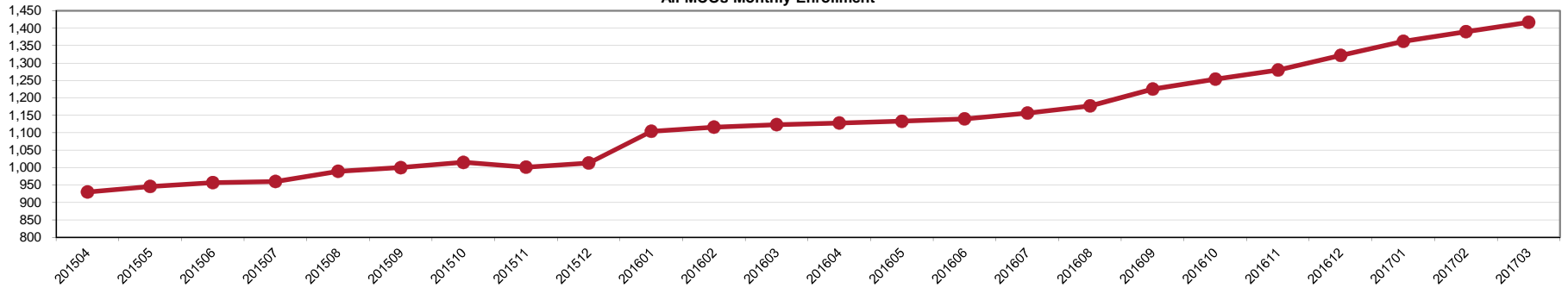
* "Other Rx" represents supplies such as diabetic test strips.

4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.

1. Total Population Monthly Enrollment

All MCOs Monthly Enrollment



2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 47,445,400	\$ 53,079,754	12%
Pharmacy	\$ 1,116,870	\$ 1,811,461	62%
Total	\$ 48,562,269	\$ 54,891,215	13%

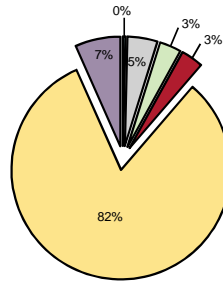
Aggregate Costs by Service Categories

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Nursing Facility (NF)	\$ 283,774	\$ 209,704	-26%
Inpatient (IP)	\$ 2,205,768	\$ 2,443,210	11%
Outpatient (OP)	\$ 1,199,403	\$ 1,746,861	46%
Pharmacy (RX)	\$ 1,116,870	\$ 1,811,461	62%
HCBS	\$ 40,726,274	\$ 45,017,852	11%
Other (OTH)	\$ 3,030,181	\$ 3,662,126	21%
Total Population Costs	\$ 48,562,269	\$ 54,891,215	13%

Per Capita Cost (PMPM) \$ 3,995.58 \$ 3,663.32 -8%

Total Member Months 12,154 14,984 23%

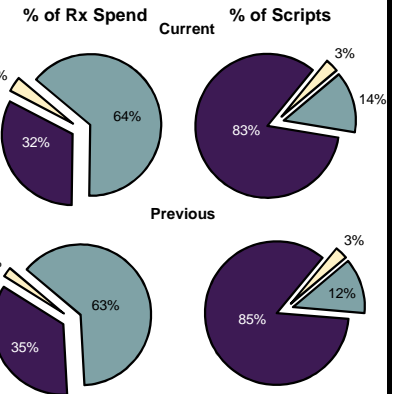
Service Categories % of Cost



3. Retail Pharmacy Usage (Definitions in Glossary)

Total Generic / Brand Rx

	Previous Costs (12 mon)	Current Costs Current (12 mon)	% Change
Brand	\$ 703,872	\$ 1,161,843	65%
Generic	\$ 388,472	\$ 587,285	51%
Other Rx	\$ 24,525	\$ 62,332	154%
Total	\$ 1,116,870	\$ 1,811,461	62%



* "Other Rx" represents supplies such as diabetic test strips.

4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.

State of New Mexico - All MCOs

Total Population (Physical Health, Long Term Services and Support, and Other Adult Group)

Behavioral Health Utilization and Cost Review

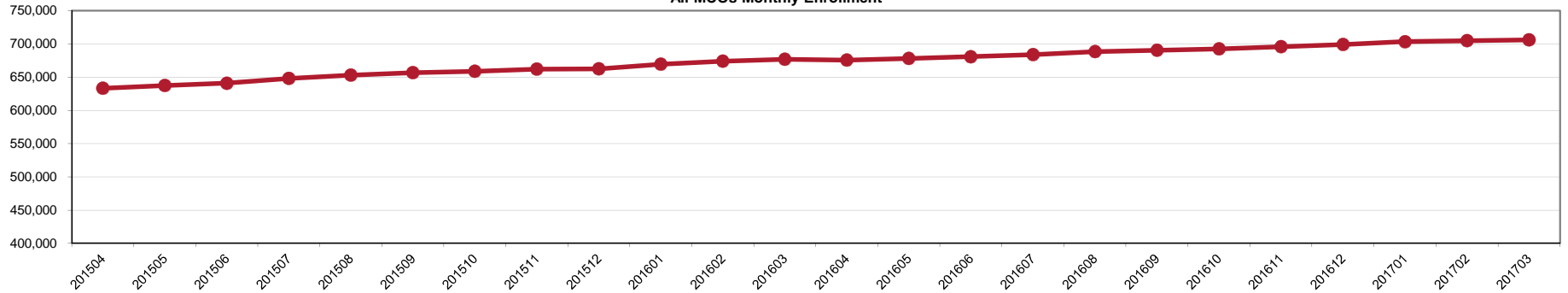
Reported Encounters for Enrolled Members as of: June 30, 2017

Previous Period: April 1, 2015 to March 30, 2016

Current Period: April 1, 2016 to March 30, 2017

1. Total Population Monthly Enrollment

All MCOs Monthly Enrollment



2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 259,342,364	\$ 273,553,989	5%
Pharmacy	\$ 60,309,700	\$ 64,580,939	7%
Total	\$ 319,652,064	\$ 338,134,929	6%

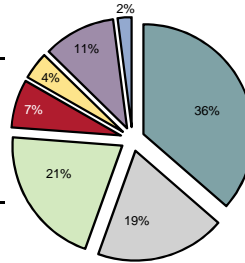
Aggregate Costs by Service Categories

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Outpatient/Clinic (OP/CL)	\$ 106,453,969	\$ 123,111,055	16%
Pharmacy (RX)	\$ 60,309,700	\$ 64,580,939	7%
Res. Treatment Ctr. (RTC)	\$ 74,819,449	\$ 69,954,963	-7%
Behavioral Health Prov (BHP)	\$ 23,436,133	\$ 23,912,955	2%
Core Service Agencies (CSA)	\$ 14,987,778	\$ 13,696,896	-9%
Inpatient (IP)	\$ 30,129,389	\$ 35,922,599	19%
Other (OTH)	\$ 9,515,648	\$ 6,955,523	-27%
Total Population Costs	\$ 319,652,064	\$ 338,134,929	6%

Per Capita Cost (PMPM) \$ 40.60 \$ 40.75 0%

Total Member Months 7,872,345 8,298,502 5%

Services Categories % of Cost

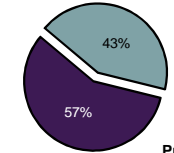


3. Retail Pharmacy Usage (Definitions in Glossary)

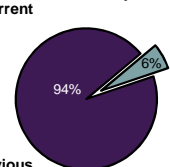
Total Generic / Brand Rx

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 25,918,799	\$ 27,591,506	6%
Generic	\$ 34,390,901	\$ 36,989,433	8%
Total	\$ 60,309,700	\$ 64,580,939	7%

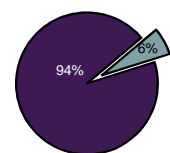
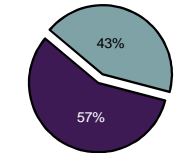
% of Rx Spend



% of Scripts



Previous



4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.