

New Mexico Health Insurance Exchange Advisory Task Force



November 28, 2012
Santa Fe, New Mexico

NMHIX Advisory Task Force Meeting
37 Plaza la Prensa, Collaborative Health Room
Santa Fe, NM
CALL IN: 1-888-340-0567, Room ID 650, PIN 22116
November 28, 2012
8:30 – 11:00 a.m.
Agenda

Time	Item	Owner
8:30 – 8:35 a.m.	Welcome	HSD
8:35 - 8:45 a.m.	Review of purpose of ATF and the Work Group process; potential change of schedule	HSD Leavitt Partners
8:45 – 9:00 a.m.	Report on new regulations regarding EHB and Insurance Market Reforms	Leavitt Partners
9:00 – 9:15 a.m.	Action Item: Concerns and suggestions from Legislative Work Group and discussion	HSD
9:15 – 9:50 a.m.	Action Item: Recommendations from Exchange Market Regulation Work Group and discussion	John Franchini Aaron Ezekiel
9:50 – 10:00 a.m.	Break	
10:00 – 10:15 a.m.	Discussion of Legislative Council Service correspondence with OCIO	Michael Hely Staff Attorney NM Legislative Council Service
10:15 - 10:30 a.m.	Introduction to Program Integration, Employer Participation, and Financial Sustainability Work Groups	HSD & LP
10:30 -10:50 a.m.	Discussion of Blueprint application	HSD
10:50 – 10:55 a.m.	Q & A	HSD & LP
10:55 – 11:00 a.m.	Closing Remarks	HSD
11:00 a .m.	Adjourn	

Updates & Announcements

- Blueprint Deadline Extended
 - Blueprint sent to the Advisory Task Force and Legislative Work Group for comments
- Work Group Schedule
- New Federal Regulations

Contact Information

Email: exchange.comments@state.nm.us

Mail: Exchange – Comments
Human Services Department
P.O. Box 2348
Santa Fe, NM 87504

Website: www.hsd.state.nm.us

Do I Qualify?



Applications

- [Application for Assistance \(English\)](#)
- [Solicitud de Programas](#)
- [Child Support Services Application - English](#)
- [Child Support Services Application - Spanish](#)

Federal Poverty Level Guidelines

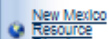
- [Federal Poverty Level Guidelines - ISD](#)
- [Federal Poverty Level Guidelines - MAD](#)

[Report Fraud Link](#)

[File Fair Hearings](#)

[Inspection of Public records Act](#)

[New Mexico Resource Directory](#)



Child Support

CSED helps locate missing parents, establishes legal paternity, and oversees child support orders.



Income Support

ISD assists low income New Mexicans with various programs including Food Stamps, General Assistance, Temporary Cash Assistance



Medical Assistance

MAD manages the New Mexico Medicaid program. Medicaid is a joint federal and state program that pays for health care to New Mexicans who are eligible for Medicaid benefits.



Behavioral Health

BHSD helps ensure access to mental health and substance abuse services; reducing the uninsured gap in New Mexico and increasing Medicaid funding for behavioral health services.



ASPEN - Automated System Program and Eligibility Network

The NM Human Services Department is in the process of replacing the approximately 25-year-old income support eligibility system known as the Integrated Service Delivery System or ISD2.

[Click here to be redirected to the new YES-NM eligibility screening.](#)

What's new at HSD

- ▶ New Mexico Child Support Enforcement Division Recognized as Most Improved State Program in the Country
- ▶ NMHIX Task Force Meeting June
- ▶ New Mexico Human Services Department Announces Details of Webcasting Public Input Sessions
- ▶ New Mexico Human Services Department Announces Public Hearings
- ▶ Mental Health Support for Wildfire Victims - **News!**
- ▶ HSD selects Contractor to Assist in Exchange Development
- ▶ Mental Health Awareness Month Proclamation
- ▶ Children's Mental Health Awareness Day Proclamation
- ▶ 2012 May Mental Health Month & Day - Release - FINAL
- ▶ Waiver Submission to CMS
- ▶ NM Behavioral Health Collaborative Meets Thursday, April 12 In Santa Fe
- ▶ Behavioral Health Funding Finds Parity in Centennial Care
- ▶ New Mexico Human Services Department Releases Medicaid Sustainability Proposal
- ▶ Centennial Care Concept Paper
- ▶ Behavioral Health Day at the Legislature Celebrates 16 STARs
- ▶ BH Day 2012 - Release
- ▶ MEDIA ADVISORY Cabinet Secretaries to Speak at Behavioral Health Day at Roundhouse



Sidonie Squier, Cabinet Secretary

HSD Mission: To reduce the impact of poverty on people living in New Mexico by providing support services that help families break the cycle of dependency on public assistance.

- [Office of Secretary](#)
- [Governor's Office](#)
- [Lt. Governor's Office](#)



- [INSURE New Mexico SOLUTIONS](#)
- [Behavioral Health Collaborative](#)
- [Work in New Mexico](#)
- [Recovery and Reinvestment](#)

[New Mexico Centennial Care](#)

[Bench Warrant Program](#)

[National Health Care Reform](#)



Exchange Advisory Task Force

- Made up of multiple stakeholders
- *Purpose:* Discuss topics regarding the design and development of the Exchange
 - To provide input from a variety of perspectives
 - To work together to determine how the Exchange can be designed to meet the needs of all stakeholders and consumers
- HSD will use these discussions and recommendations to inform decisions on the design and development of the Exchange

Proposed Rules – Released 11.20.12

- **Essential Health Benefits**
 - State mandated benefits may be included in EHB if enacted before Jan 1, 2012
 - Adult dental or vision may not be included in EHB
- **Cost-Sharing Requirements**
 - Deductibles: \$2,000 Individual; \$4,000 Family; exceptions apply
 - Out-of-network providers do not count toward deductibles or out-of-pocket limits
- **Actuarial Value Calculations**
 - Issuers have a variance of $\pm 2\%$ to reach metal tiers
 - States may submit state-specific data for AV in 2015
- **Student Health Plans**
 - If specific ACA requirements prohibit institutions of higher education from offering student health plans, those requirements become inapplicable

Proposed Rules – Released 11.20.12

- Health Plan Rating
 - *Family*: premiums are a sum of each member's premiums (all adults age 21+ and the 3 oldest family members under 21)
 - *Geography*: States may determine rating areas (7 max)
 - *Age*: A rating curve is established. States may choose their own curve with CMS approval.
 - *Small Group*: premiums are the sum of the employees' premiums
 - Employers may choose how to distribute premiums
- Guaranteed Coverage
 - If a carrier denies enrollment to an employer or individual due to financial or network capacity limits then it is penalized
 - Carriers may not otherwise deny coverage during open enrollment periods to those living or working in the service area
- Risk Pools
 - Individual and small group markets must have only one risk pool each. States may merge the two markets if desired.
 - States may be able to continue high risk pools beyond 2014

Legislative Work Group Update

Legislative Work Group Committee Members

Name
Senator DeDe Feldman
Senator Carroll Leavell
Senator George Munoz
Senator Sue Beffort
Senator Linda Lopez
Senator Gerry Ortiz y Pino
Representative Mimi Stewart
Representative Jim Hall
Representative Tom Taylor
Representative Bill O'Neill
Representative Conrad James

Legislative Work Group Suggestions

Health Insurance Alliance

- Legislation should be prepared as a “placeholder,” for planning, in case additional authority is required for the Alliance
- Consumer representation on Board is recommended
- Legislative participation on the Board is encouraged
- Define conflict of interest in law to comport with PPACA

Stakeholders

- Continue and formalize advisory and stakeholder groups
- Share documents like the Blueprint submission with stakeholders to encourage comments and suggestions

Legislative Work Group Suggestions

Other

- Statutory definition of “small business” should include single-employee businesses
- A presentation should be made to the entire Legislature regarding the exchange and the true purpose of PPACA (in the manner of the Q&A prepared for the Legislative Work Group)
- Account for federal grant funds

Legislative Work Group Discussion & Questions



**Exchange Market Regulation
Work Group
Update**

Exchange Market Regulation Work Group Members

Name	Represented Group
Alex Valdez, Christus St. Vincent Hospital	Hospitals
J.R. Damron, M.D.	Providers (Nurse/Physician)
Gabriel Parra, Presbyterian Health Services	Insurance Companies
Carol Luna-Anderson, The Life Link	Employers
Thom Turbett, Independent Insurance Agents of New Mexico	Agents & Brokers
Jane Wishner, Attorney and Consultant	Underserved Populations
John Franchini, Superintendent Aaron Ezekiel, Administrative Law Judge New Mexico Division of Insurance	State Government Agencies
Larry Curley, Navajo Nation Department of Health	Tribal
Jim Copeland, Alta Mira	Consumers at Large
Liz Stefanics, Health Care Consultant and RWJF Fellow	Consumers at Large

Exchange Market Regulation

Work Group Recommendations

- The DOI should remain a key regulator
 - To extent practical, HIX regulatory duties should be “subcontracted” to DOI
 - The certification of QHP status should be delegated to DOI
- The HIA and DOI should conduct actuarial, policy, and economic analyses on opening the SHOP exchange, at the outset, to groups of 100+ employees (*there was a split vote on this *proposed* recommendation)
- There should also be continuing examination of other key issues, e.g., requiring statewide plans
- A deadline should be established for plan submission, though late submissions should be conditionally accepted (i.e., review and acceptance may not be completed in time for initial open enrollment period)

Exchange Market Regulation

Work Group Concerns

- Provider network adequacy, especially in rural and underserved urban areas
- Outreach to providers and consumers — emphasis should be on maximizing access to *services*, not just insurance coverage
- Behavioral health and substance abuse treatment provider shortages

Market Regulation Work Group

Discussion & Questions



Break

Legislative Council Service Correspondence with CCIIO

**Introduction:
Program Integration Work Group**

Program Integration Work Group Members

Name	Represented Group
Paul Herzog	Hospitals
Babette Saenz, D.O.M.	Providers
David Canzone, D.O.M.	Providers
Steve DeSaulniers	Insurance Carriers
Carolyn Laarkamp	Small Businesses & Self-Employed Individuals
Randy E. Hobbs	Agents & Brokers
Debbie Armstrong	Underserved Populations
Kari Armijo	State Government Agencies
Maria C. Clark	Tribes
Janis Gonzales	Consumers at Large
Robert Horowitz	Consumers at Large

Program Integration Work Group

Questions

1. Which method of Medicaid eligibility determination should New Mexico use? Should the state maintain its current eligibility verification process or should that process be administered by the exchange?
2. Should the state consider coordinating other public programs with the exchange?
3. Should “express lane” processes be utilized or expanded? Should “no wrong door” policies be implemented?
4. What can be done to mitigate “churn” among the Medical Assistance, CHIP, and subsidy eligible populations?

Introduction:

Financial Sustainability Work Group

Financial Sustainability Work Group

Members

Name	Represented Group
Sharon Finarelli	Hospitals
Babette Saenz, D.O.	Providers
David Roddy	Providers
Mark Padilla	Insurance Carriers
Matthew Maes	Insurance Carriers
Lisa Shin, Optometrist	Small Businesses & Self-Employed Individuals
Devon Day	Agents & Brokers
Susan Loubet	Underserved Populations
Andy Vallejos	State Government Agencies
Shelly Chimoni	Tribes
Joyce Powers, NP	Consumers at Large
Karen Lucero	Consumers at Large

Financial Sustainability Work Group

Questions

1. Should assessments be imposed? If so, against whom (e.g., consumers, insurance carriers, providers, employers, etc.)?
2. Should assessments be fixed amounts or percentages? Should they evolve from one type to the other as the exchange grows and threshold scales are met?
3. What other creative ways may be used to fund operating costs?
4. Are there means of financing available that could be used in the early stages before the exchange achieves economies of scale?

Introduction:

Employer Participation Work Group

Employer Participation Work Group Members

Name	Represented Group
Jeffrey Dye	Hospitals
Linda Wylie, CNP	Providers
Mike Wallace	Insurance Carriers
Laurie Monfiletto	Large Employers
Sonny Espinoza	Agents & Brokers
Julianna Koob	Underserved Populations
Wade Jackson	State Government Agencies
Anthony Yepa	Tribes
Kirsten Galvan	Small Employers
Nancy Sanchez	Consumers at Large
Don Blackburn	Consumers at Large

Employer Participation Work Group

Questions

1. Should there be participation requirements for employer groups in the exchange?
2. What services can an exchange offer that would be of most value to small businesses?
3. Would implementing a defined contribution market attract employers who currently do not offer insurance? If so, is there sufficient demand to achieve the critical mass necessary for plan portability?
4. Is there value in premium aggregation for small employers in the state?

Upcoming Meetings

Task Force & Work Group

Dec. Meeting Schedule

Date	Location	Time
Nov 30	Albuquerque Area Indian Health Service 5300 Homestead Rd NE Albuquerque	1pm – Native American Work Group
Dec 4	ISD Training Room Pollon Plaza 2009 S Pacheco Santa Fe	9am – Program Integration Work Group
	OoS Conference Room Pollon Plaza 2009 S Pacheco Santa Fe	11am - Native American Work Group
Dec 11	ISD Training Room Pollon Plaza 2009 S Pacheco Santa Fe	11am – Employer Participation Work Grp

Task Force & Work Group

Jan. Meeting Schedule

Date	Location	Time
Jan 8	ISD Training Room Pollon Plaza 2009 S Pacheco Santa Fe	9am – Native American Work Group 11am – Program Integration Work Group
Jan 15	South Conference Room ARC Plaza 2025 S Pacheco Santa Fe	11am – Employer Participation Work Grp
Jan 23	Collaborative Health Room 37 Plaza La Prensa Santa Fe	1pm – Advisory Task Force Meeting
Jan 29	South Conference Room ARC Plaza 2025 S Pacheco Dr Santa Fe	11am – Employer Participation Work Grp

Blueprint Discussion & Comments

Blueprint Comments: Examples

- 1.2e Given that the majority of the voting members are employers, you may want to consider the level of knowledge needed. The activity outlines very detailed knowledge about the inner-workings of healthcare administration. You may want to consider bolstering this knowledge with current and future board members who may not be involved in the day to day administration.
- 2.3 Navigators should be hired and trained in the summer of 2013, so they can begin enrolling families & individuals on October 1, 2013.
- It should also be acknowledged that the state plans to seek adequate funding to provide for a strong outreach program in the 2014 fiscal year.

Blueprint Comments: Examples

- 2.7 How will the agents and brokers interact with small business? How does this ensure that small businesses will get the best insurance for their business? There seems to be a need for some controls or role definition to ensure the agents and brokers look at all the offerings . . . that will be hard if they still get commission from the carriers they support.

- 8.1 With the larger scope of work, do the identified documents show the plan of how to address the new business strategy? I see there is an assessment; does the assessment also lay out a plan?

Q & A

New Mexico Health Insurance Exchange Advisory Task Force



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