STATE OF NEW MEXICO HUMAN SERVICES DEPARTMENT Medical Assistance Division

Cost Containment Initiatives Included in the Expenditure Projection

| | | FY11 Impact (Fed + GF). | | | |
|----|---|---|------------------|----------------|-------------------|
| | | Based on | FY11 Average | FY12 Full Year | FY12 Average Full |
| | Program Area | implementation dates | Impact (GF only) | (Fed + GF) | Year (GF only) |
| | | Rounded to the nearest thousand dollars | | | 's |
| 1 | OPPS: Use Medicare outpatient hospital rates in FFS & MCO (22% of billed charges) (no SCI) | \$ 72,250 | \$ 15,980 | \$ 142,880 | \$ 42,864 |
| | Implement rate reduction for SCI - July 2010 | \$ 14,560 | \$ 3,031 | \$ 14,006 | \$ 4,156 |
| 3 | Implement additional rate reduction for SCI - November 2010 (plus OPPS) | \$ 18,553 | \$ 4,015 | \$ 27,278 | \$ 8,093 |
| 4 | UNM SCI IGT state share | \$ - | \$ 12,000 | \$ - | \$ - |
| 5 | SCI: Childless adults & Parents: Eliminate add-on employees to enrolled groups. | \$ 558 | \$ 121 | \$ 743 | \$ 222 |
| 6 | Pharmacy Mgt. plan: Implement "generics first" PDL, "script limits", & dev. specific policies for high-cost drug items. | \$ 5,870 | \$ 1,249 | \$ 10,062 | \$ 2,141 |
| 7 | Pharmacy - Eliminate coverage of OTC drugs for adults | \$ 3,354 | \$ 714 | \$ 5,750 | \$ 1,224 |
| 8 | Require NDC on medical claims in order to collect drug rebates on physician-administered drugs. | \$ 419 | \$ 89 | \$ 503 | \$ 107 |
| 9 | Implement a pharmacy dispensing fee reduction from \$3.65 to \$2.50. Also not pay >340B pricing. | \$ 138 | \$ 29 | \$ 138 | \$ 29 |
| 10 | Implement claiming federal drug rebates on MCO pharmacy drug items as allowed by changes in HCR legislation, effective | | | | |
| 10 | 3/23/10. | \$ 5,513 | \$ 1,173 | \$ 5,513 | \$ 1,173 |
| 11 | Eliminate NMRx Administrative ASO fee | \$ 926 | \$ 463 | \$ 1,012 | \$ 506 |
| 13 | FY12: Incentivize the use of Medicare Special Needs Plans (SNPs). | \$ - | \$ - | \$ 5,025 | \$ 1,547 |
| 14 | Reimplement school payment of state share. | \$ - | \$ 3,000 | \$ - | \$ 3,338 |
| 15 | FY12: BH CFFS - calculate reducing ASO fee from \$5 to \$2.50 | \$ - | \$ - | \$ 2,500 | \$ 1,250 |
| | For psych hospitals & inpatient psych units for BH MCO, negotiated rates rather than % of billed charges when providers are not | | | | |
| 16 | cost-settled for psych hospital outpatient MCO. Implement prospective rates for outpatient hospital reimbursement that are | | | | |
| | based on cost to charge ratios. | \$ 576 | \$ 123 | \$ 691 | \$ 210 |
| 17 | Adult dental criteria - full mouth or panoramic x-ray changed from one every 3 years to one every 5 years. | \$ 251 | \$ 54 | \$ 251 | \$ 75 |
| 18 | Close PAK and PAM to new enrollment | \$ - | \$ - | \$ 1,178 | \$ 1,178 |
| 19 | FY12: Eliminate non-medically related goods/services/ supports in Mi Via | \$ - | \$ - | \$ 1,128 | \$ 345 |
| 20 | Retro cost-settle border area hospitals back to 2005. | \$ 8,040 | \$ 1,697 | \$ - | \$ - |
| 21 | Retro cost-settle in-state hospitals for drug items back to 2005. | \$ 18,593 | \$ 3,924 | \$ - | \$ - |
| 22 | Cost-settle border area and out-of-state hospitals annually. | \$ 251 | \$ 53 | \$ 251 | \$ 73 |
| 23 | Developmental Disabilities Waiver Program Cost Containment | \$ 21,040 | \$ 5,384 | \$ 37,589 | \$ 11,487 |
| | | | | | |
| | TOTAL | \$ 170,890 | \$ 53,100 | \$ 256,499 | \$ 80,018 |
| | | - | | | |
| | No Longer Part of Cost Containment | | | | |
| | CoLTS Initial rate change not including OPPS and PCO | \$ 6,252 | | \$ 6,252 | \$ 1,925 |
| 2 | FY 11: Incentivize the use of Medicare Special Needs Plans (SNPs). | \$ 3,769 | \$ 810 | \$ - | \$ - |
| 3 | SCI Parents - Reduce UNM rate to \$250 | \$ 5,042 | \$ 1,091 | \$ 6,432 | \$ 1,918 |
| 4 | SCI Childless- Reduce UNM rate to \$250 | \$ 15,671 | \$ 3,392 | \$ 15,585 | \$ 4,648 |
| 5 | Close PAK and PAM to new enrollment | \$ 835 | \$ 835 | \$ - | \$ - |
| 6 | PAK: Reduce Subsidy Assistance from 25% to 15% | \$ 3 | \$ 3 | \$ 3 | \$ 3 |
| 7 | Implement changes to 340B pricing for hospitals not to pay > 340B prices paid by the hospital. | \$ 6,219 | \$ 1,312 | \$ 8,291 | \$ 2,417 |
| 8 | Eliminate non-medically related goods/services/ supports in <i>Mi Via</i> | \$ 1,967 | \$ 439 | \$ 2,164 | \$ 661 |
| 9 | Cap PCO weekly hours at 25/week (current growth) | \$ 3,125 | \$ 672 | \$ 12,500 | \$ 3,848 |
| 10 | FY11: BH CFFS - calculate reducing ASO fee from \$5 to \$2.50 | \$ 1,250 | \$ 625 | \$ - | \$ - |
| | | | | | |
| | TOTAL | \$ 44,132 | \$ 10,523 | \$ 51,229 | \$ 15,421 |

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