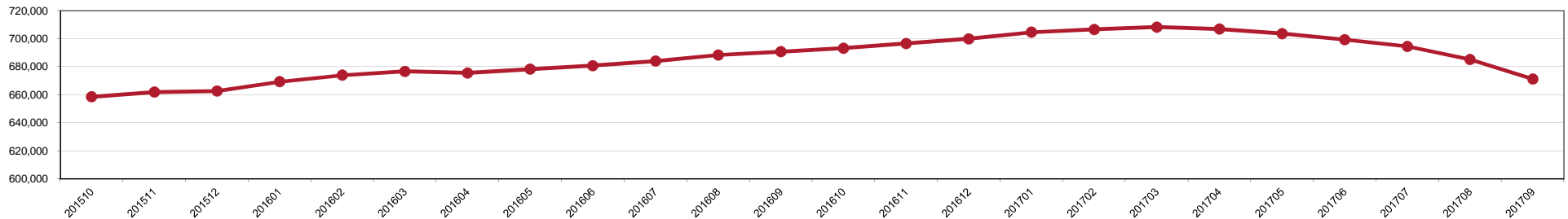


1. Total Centennial Care Monthly Enrollment

Centennial Care Managed Care Enrollment



2. Total Centennial Care Dollars and Member Months by Program

Population	Aggregate Member Months by Program		
	Previous (12 mon)	Current (12 mon)	% Change
Physical Health	4,849,767	4,942,490	2%
Long Term Services and Supports	587,197	594,753	1%
Other Adult Group	2,663,852	2,832,882	6%
Total Member Months	8,100,816	8,370,125	3%

Programs	Aggregate Medical Costs by Program			Per Capita Medical Costs by Program (PMPM)		
	Previous (12 mon)	Current (12 mon)	% Change	Previous (12 mon)	Current (12 mon)	% Change
Physical Health	\$ 1,267,457,482	\$ 1,273,876,100	1%	\$ 261.34	\$ 257.74	-1%
Long Term Services and Supports	\$ 902,395,324	\$ 888,165,627	-2%	\$ 1,536.78	\$ 1,493.34	-3%
Other Adult Group Physical Health	\$ 1,023,220,261	\$ 1,062,072,935	4%	\$ 384.11	\$ 374.91	-2%
Behavioral Health - All Members	\$ 327,439,490	\$ 354,484,096	8%	\$ 40.42	\$ 42.35	5%
Total Medical Costs	\$ 3,520,512,557	\$ 3,578,598,757	2%	\$ 434.59	\$ 427.54	-2%

Aggregate Non-Medical Costs	Previous (12 mon)			Current (12 mon)			% Change		
	Amount	Amount	% Change	Amount	Amount	% Change			
Admin, care coordination, Centennial Rewards	\$ 371,761,396	\$ 362,167,729	-3%	\$ 45.89	\$ 43.27	-6%			
NMMP Assessment	\$ 54,111,675	\$ 63,516,589	17%	\$ 6.68	\$ 7.59	14%			
Premium Tax - Net of NMMP Offset	\$ 148,322,403	\$ 131,246,264	-12%	\$ 18.31	\$ 15.68	-14%			
Total Non-Medical Costs	\$ 574,195,473	\$ 556,930,582	-3%	\$ 70.88	\$ 66.54	-6%			

Estimated Total Centennial Care Costs	Previous (12 mon)	Current (12 mon)	% Change
	\$ 4,094,708,031	\$ 4,135,529,340	1%

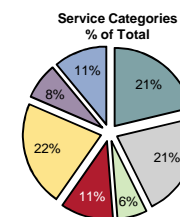
3. Total Program Medical/Pharmacy Dollars

Medical Pharmacy	Aggregate Costs by Service Categories			Per Capita Medical Costs by Program (PMPM)		
	Previous (12 mon)	Current (12 mon)	% Change	Previous (12 mon)	Current (12 mon)	% Change
	\$ 3,133,307,895	\$ 3,173,482,819	1%	\$ 386.79	\$ 379.14	-2%
	\$ 387,204,662	\$ 405,115,938	5%	\$ 47.80	\$ 48.40	1%
Total	\$ 3,520,512,557	\$ 3,578,598,757	2%	\$ 434.59	\$ 427.54	-2%

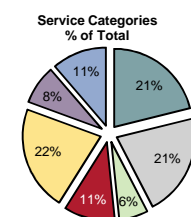
Service Categories	Aggregate Costs by Service Categories			Per Capita Medical Costs by Program (PMPM)		
	Previous (12 mon)	Current (12 mon)	% Change	Previous (12 mon)	Current (12 mon)	% Change
Acute Inpatient	\$ 748,419,342	\$ 756,782,321	1%	\$ 92.39	\$ 90.41	-2%
Acute Outp/Phy	\$ 752,888,000	\$ 760,832,397	1%	\$ 92.94	\$ 90.90	-2%
Nursing Facility	\$ 216,119,167	\$ 214,652,148	-1%	\$ 26.68	\$ 25.65	-4%
Community Benefit/PCO	\$ 383,849,560	\$ 376,959,701	-2%	\$ 47.38	\$ 45.04	-5%
Other Services	\$ 767,257,865	\$ 775,172,362	1%	\$ 94.71	\$ 92.61	-2%
Behavioral Health	\$ 264,773,962	\$ 289,083,891	9%	\$ 32.68	\$ 34.54	6%
Pharmacy (All)	\$ 387,204,662	\$ 405,115,938	5%	\$ 47.80	\$ 48.40	1%
Total Costs	\$ 3,520,512,557	\$ 3,578,598,757	2%	\$ 434.59	\$ 427.54	-2%

* Per capita not normalized for case mix changes between periods.

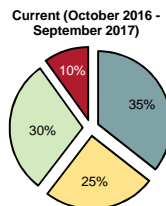
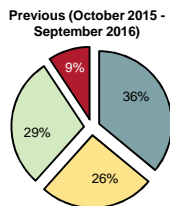
Previous (12 mon) service distribution



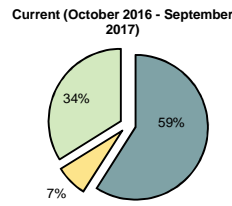
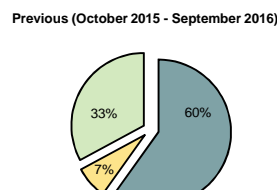
Current (12 mon) service distribution



Centennial Care Medical



Centennial Care Member Months



*See above for legend.

*See above for legend.

4. Notes

- Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.
- Other Adult Group continues to see enrollment growth. Dollar comparisons between previous and current periods reflect this significant change in enrollment.
- Other Services includes, but is not limited to, the following services emergency department utilization, emergent transportation, non-emergent transportation, vision, and dental.

State of New Mexico - All MCOs

Total Population (TANF, Aged, Blind, Disabled, CYFD, Pregnant Women)

Physical Health Utilization and Cost Review

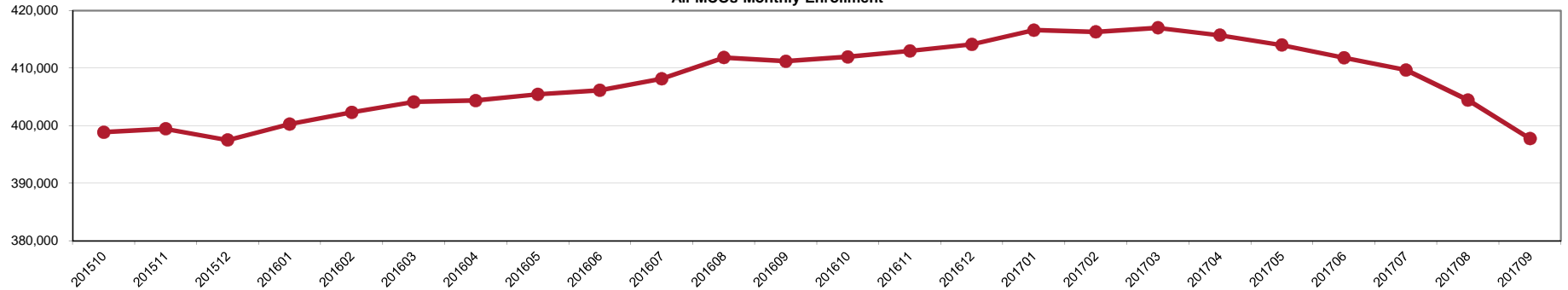
Reported Encounters for Enrolled Members as of: December 31, 2017

Previous Period: October 1, 2015 to September 30, 2016

Current Period: October 1, 2016 to September 30, 2017

1. Total Population Monthly Enrollment

All MCOs Monthly Enrollment



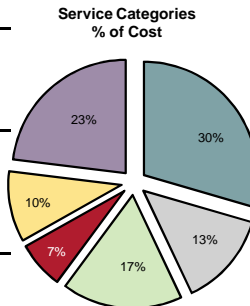
2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 1,143,091,113	\$ 1,145,505,287	0%
Pharmacy	\$ 124,366,369	\$ 128,370,813	3%
Total	\$ 1,267,457,482	\$ 1,273,876,100	1%

Aggregate Costs by Service Categories

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Inpatient (IP)	\$ 382,514,624	\$ 375,818,571	-2%
Outpatient (OP)	\$ 164,479,960	\$ 171,627,650	4%
Physician (PH)	\$ 223,160,909	\$ 218,480,115	-2%
Emergency Department (ED)	\$ 82,217,524	\$ 85,728,442	4%
Pharmacy (RX)	\$ 124,366,369	\$ 128,370,813	3%
Other (OTH)	\$ 290,718,097	\$ 293,850,509	1%
Total Population Costs	\$ 1,267,457,482	\$ 1,273,876,100	1%
Per Capita Cost (PMPM)	\$ 261.34	\$ 257.74	-1%
Total Member Months	4,849,767	4,942,490	2%

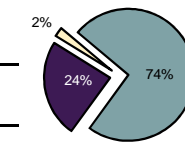


3. Retail Pharmacy Usage (Definitions in Glossary)

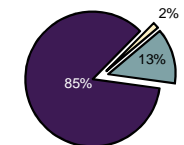
Total Generic / Brand Rx

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 89,876,843	\$ 94,855,724	6%
Generic	\$ 31,502,793	\$ 30,590,397	-3%
Other Rx	\$ 2,986,733	\$ 2,924,691	-2%
Total	\$ 124,366,369	\$ 128,370,813	3%

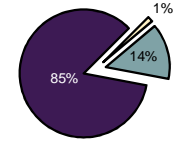
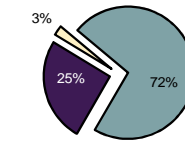
% of Rx Spend



% of Scripts



Previous

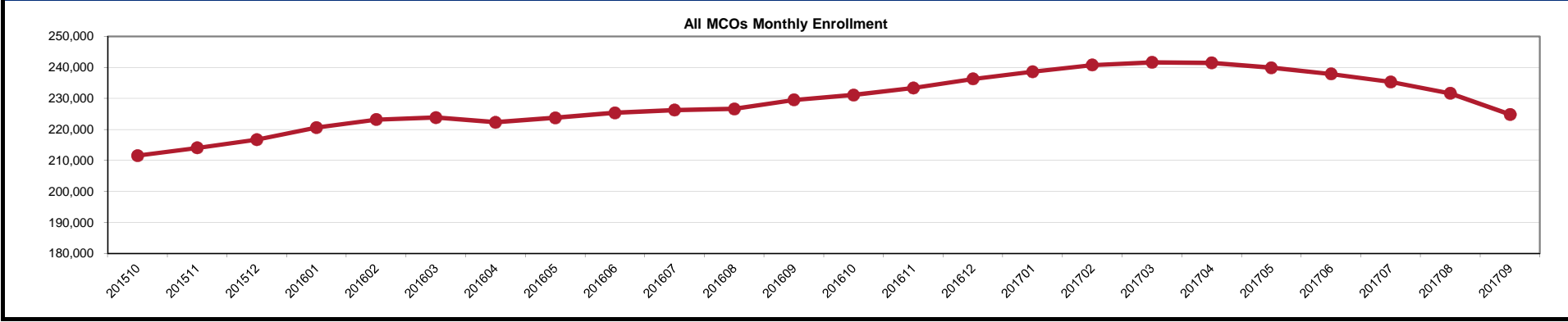


* "Other Rx" represents supplies such as diabetic test strips.

4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.

1. Total Population Monthly Enrollment



2. Total Population Medical/Pharmacy Dollars

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 859,161,752	\$ 886,253,682	3%
Pharmacy	\$ 164,058,509	\$ 175,819,253	7%
Total	\$ 1,023,220,261	\$ 1,062,072,935	4%

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Inpatient (IP)	\$ 284,267,941	\$ 301,103,471	6%
Outpatient (OP)	\$ 158,040,511	\$ 162,370,665	3%
Physician (PH)	\$ 152,429,034	\$ 150,760,952	-1%
Emergency Department (ED)	\$ 76,042,372	\$ 79,948,013	5%
Pharmacy (RX)	\$ 164,058,509	\$ 175,819,253	7%
Other (OTH)	\$ 188,381,894	\$ 192,070,582	2%
Total Population Costs	\$ 1,023,220,261	\$ 1,062,072,935	4%

Per Capita Cost (PMPM)	Previous (12 mon)	Current (12 mon)	% Change
	\$ 384.11	\$ 374.91	-2%

Total Member Months	Previous (12 mon)	Current (12 mon)	% Change
	2,663,852	2,832,882	6%

3. Retail Pharmacy Usage (Definitions in Glossary)

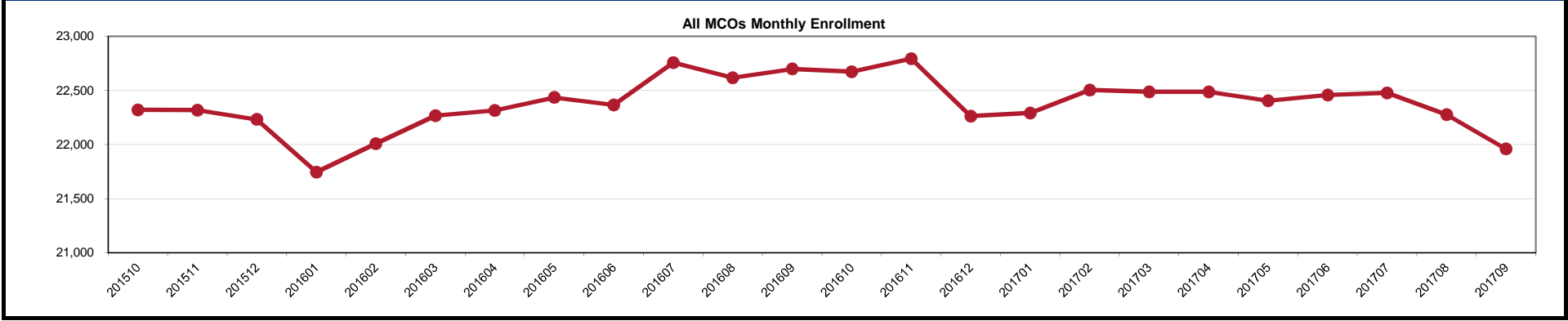
	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 130,648,924	\$ 142,553,436	9%
Generic	\$ 29,760,770	\$ 29,630,329	0%
Other Rx	\$ 3,648,814	\$ 3,635,488	0%
Total	\$ 164,058,509	\$ 175,819,253	7%

* "Other Rx" represents supplies such as diabetic strips.

4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.

1. Total Population Monthly Enrollment



2. Total Population Medical/Pharmacy Dollars

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 61,766,729	\$ 58,497,303	-5%
Pharmacy	\$ 1,343,793	\$ 792,496	-41%
Total	\$ 63,110,522	\$ 59,289,799	-6%

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Inpatient (IP)	\$ 6,972,888	\$ 7,329,352	5%
Outpatient (OP)	\$ 8,310,521	\$ 8,306,337	0%
Physician (PH)	\$ 5,752,072	\$ 5,674,942	-1%
Emergency Department (ED)	\$ 2,204,125	\$ 2,353,060	7%
Pharmacy (RX)	\$ 1,343,793	\$ 792,496	-41%
Other (OTH)	\$ 38,527,123	\$ 34,833,611	-10%
Total Population Costs	\$ 63,110,522	\$ 59,289,799	-6%

	Previous (12 mon)	Current (12 mon)	% Change
Per Capita Cost (PMPM)	\$ 235.42	\$ 220.35	-6%
Total Member Months	268,080	269,071	0%

3. Retail Pharmacy Usage (Definitions in Glossary)

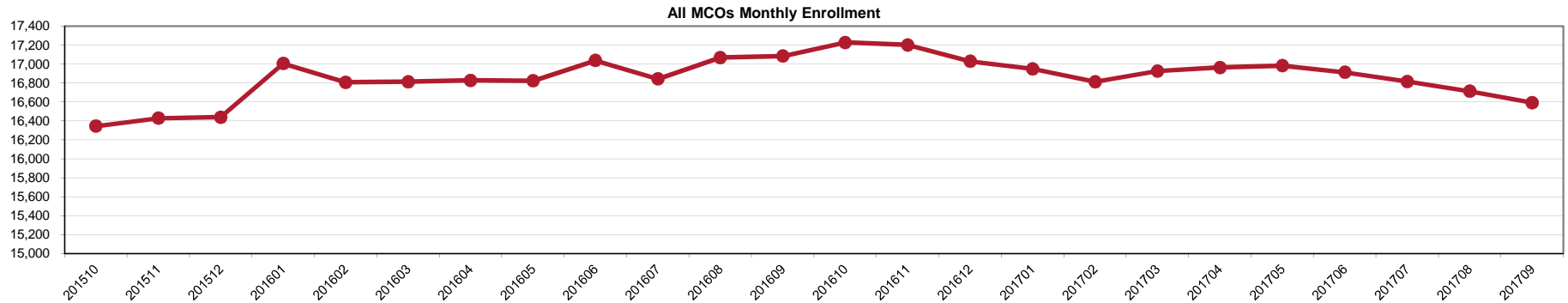
	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 950,770	\$ 531,987	-44%
Generic	\$ 340,338	\$ 224,067	-34%
Other Rx	\$ 52,686	\$ 36,441	-31%
Total	\$ 1,343,793	\$ 792,496	-41%

* "Other Rx" represents supplies such as diabetic strips.

4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.

1. Total Population Monthly Enrollment



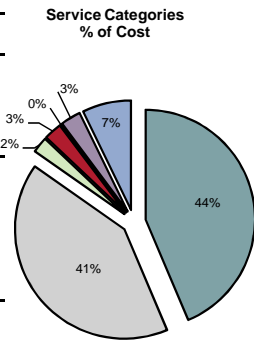
2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 471,995,304	\$ 464,574,029	-2%
Pharmacy	\$ 1,135,531	\$ 546,617	-52%
Total	\$ 473,130,835	\$ 465,120,645	-2%

Aggregate Costs by Service Categories

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Personal Care (PCO)	\$ 207,934,054	\$ 202,876,859	-2%
Nursing Facility (NF)	\$ 191,422,453	\$ 191,174,818	0%
Inpatient (IP)	\$ 12,998,718	\$ 10,902,524	-16%
Outpatient (OP)	\$ 10,978,038	\$ 12,177,156	11%
Pharmacy (RX)	\$ 1,135,531	\$ 546,617	-52%
HCBS	\$ 12,466,692	\$ 13,898,716	11%
Other (OTH)	\$ 36,195,348	\$ 33,543,957	-7%
Total Population Costs	\$ 473,130,835	\$ 465,120,645	-2%
Per Capita Cost (PMPM)	\$ 2,347.76	\$ 2,289.79	-2%
Total Member Months	201,524	203,128	1%

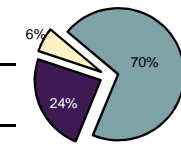


3. Retail Pharmacy Usage (Definitions in Glossary)

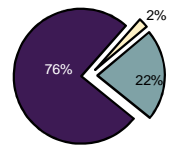
Total Generic / Brand Rx

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 820,401	\$ 383,349	-53%
Generic	\$ 260,595	\$ 130,587	-50%
Other Rx	\$ 54,536	\$ 32,681	-40%
Total	\$ 1,135,531	\$ 546,617	-52%

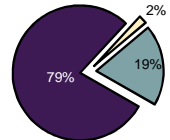
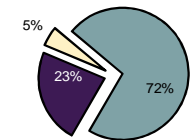
% of Rx Spend



% of Scripts



Previous

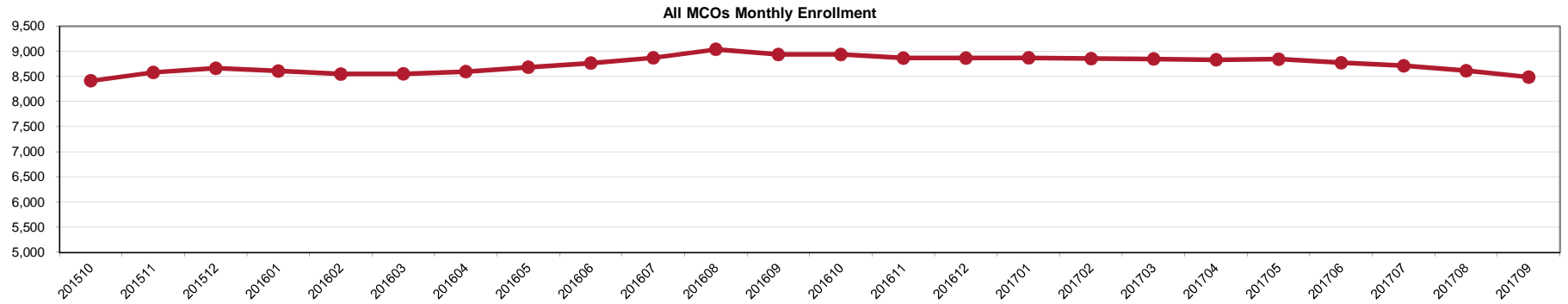


* "Other Rx" represents supplies such as diabetic test strips.

4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.

1. Total Population Monthly Enrollment



2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs			
	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 282,516,457	\$ 273,632,121	-3%
Pharmacy	\$ 32,166,247	\$ 31,977,697	-1%
Total	\$ 314,682,705	\$ 305,609,818	-3%

Aggregate Costs by Service Categories			
Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Personal Care (PCO)	\$ 109,404,670	\$ 103,502,979	-5%
Nursing Facility (NF)	\$ 24,428,398	\$ 23,242,851	-5%
Inpatient (IP)	\$ 59,528,277	\$ 58,279,018	-2%
Outpatient (OP)	\$ 28,310,925	\$ 29,386,202	4%
Pharmacy (RX)	\$ 32,166,247	\$ 31,977,697	-1%
HCBS	\$ 11,063,519	\$ 10,902,288	-1%
Other (OTH)	\$ 49,780,670	\$ 48,318,782	-3%
Total Population Costs	\$ 314,682,705	\$ 305,609,818	-3%

Per Capita Cost (PMPM)	Previous (12 mon)	Current (12 mon)	% Change
	\$ 3,018.34	\$ 2,896.58	-4%

Total Member Months	Previous (12 mon)	Current (12 mon)	% Change
	104,257	105,507	1%

3. Retail Pharmacy Usage (Definitions in Glossary)

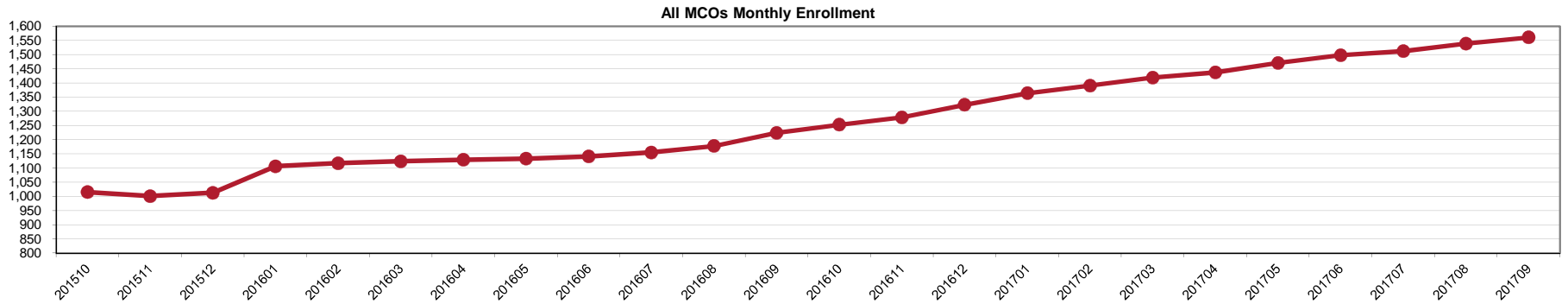
Total Generic / Brand Rx			
	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 25,497,765	\$ 25,814,821	1%
Generic	\$ 5,955,614	\$ 5,493,198	-8%
Other Rx	\$ 712,868	\$ 669,679	-6%
Total	\$ 32,166,247	\$ 31,977,697	-1%

* "Other Rx" represents supplies such as diabetic test strips.

4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.

1. Total Population Monthly Enrollment



2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 50,002,578	\$ 55,936,506	12%
Pharmacy	\$ 1,468,685	\$ 2,208,858	50%
Total	\$ 51,471,263	\$ 58,145,364	13%

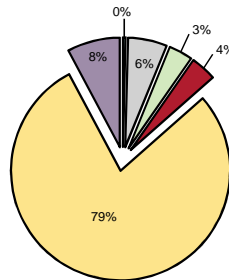
Aggregate Costs by Service Categories

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Nursing Facility (NF)	\$ 268,316	\$ 234,479	-13%
Inpatient (IP)	\$ 2,136,894	\$ 3,349,384	57%
Outpatient (OP)	\$ 1,426,031	\$ 2,048,378	44%
Pharmacy (RX)	\$ 1,468,685	\$ 2,208,858	50%
HCBS	\$ 42,980,624	\$ 45,778,858	7%
Other (OTH)	\$ 3,190,713	\$ 4,525,407	42%
Total Population Costs	\$ 51,471,263	\$ 58,145,364	13%

Per Capita Cost (PMPM) \$ 3,859.57 \$ 3,410.89 -12%

Total Member Months 13,336 17,047 28%

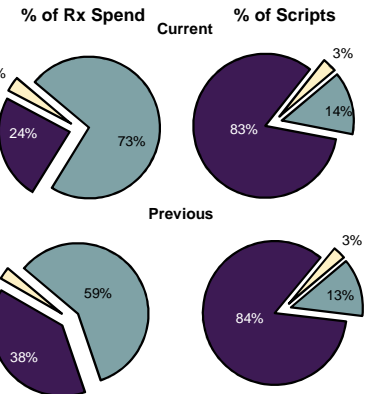
Service Categories
% of Cost



3. Retail Pharmacy Usage (Definitions in Glossary)

Total Generic / Brand Rx

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 861,455	\$ 1,605,542	86%
Generic	\$ 566,284	\$ 528,541	-7%
Other Rx	\$ 40,947	\$ 74,775	83%
Total	\$ 1,468,685	\$ 2,208,858	50%



* "Other Rx" represents supplies such as diabetic test strips.

4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.

State of New Mexico - All MCOs

Total Population (Physical Health, Long Term Services and Support, and Other Adult Group)

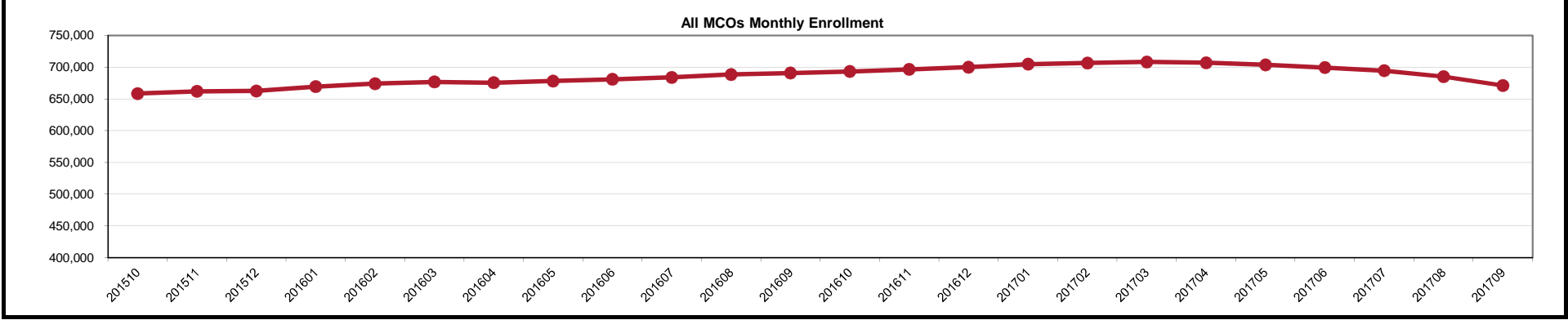
Behavioral Health Utilization and Cost Review

Reported Encounters for Enrolled Members as of: December 31, 2017

Previous Period: October 1, 2015 to September 30, 2016

Current Period: October 1, 2016 to September 30, 2017

1. Total Population Monthly Enrollment



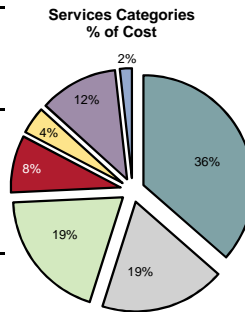
2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 264,773,962	\$ 289,083,891	9%
Pharmacy	\$ 62,665,528	\$ 65,400,205	4%
Total	\$ 327,439,490	\$ 354,484,096	8%

Aggregate Costs by Service Categories

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Outpatient/Clinic (OP/CL)	\$ 115,512,300	\$ 129,172,201	12%
Pharmacy (RX)	\$ 62,665,528	\$ 65,400,205	4%
Res. Treatment Ctr. (RTC)	\$ 72,307,628	\$ 68,663,826	-5%
Behavioral Health Prov (BHP)	\$ 22,087,892	\$ 29,881,085	35%
Core Service Agencies (CSA)	\$ 15,000,963	\$ 14,252,463	-5%
Inpatient (IP)	\$ 32,862,929	\$ 40,902,746	24%
Other (OTH)	\$ 7,002,250	\$ 6,211,570	-11%
Total Population Costs	\$ 327,439,490	\$ 354,484,096	8%



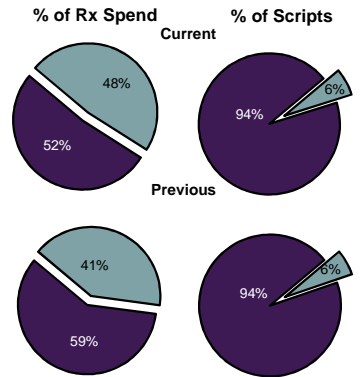
Per Capita Cost (PMPM) \$ 40.42 (Previous) / \$ 42.35 (Current) / 5% Change

Total Member Months 8,100,816 (Previous) / 8,370,125 (Current) / 3% Change

3. Retail Pharmacy Usage (Definitions in Glossary)

Total Generic / Brand Rx

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 25,667,218	\$ 31,323,080	22%
Generic	\$ 36,998,310	\$ 34,077,125	-8%
Total	\$ 62,665,528	\$ 65,400,205	4%



4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.